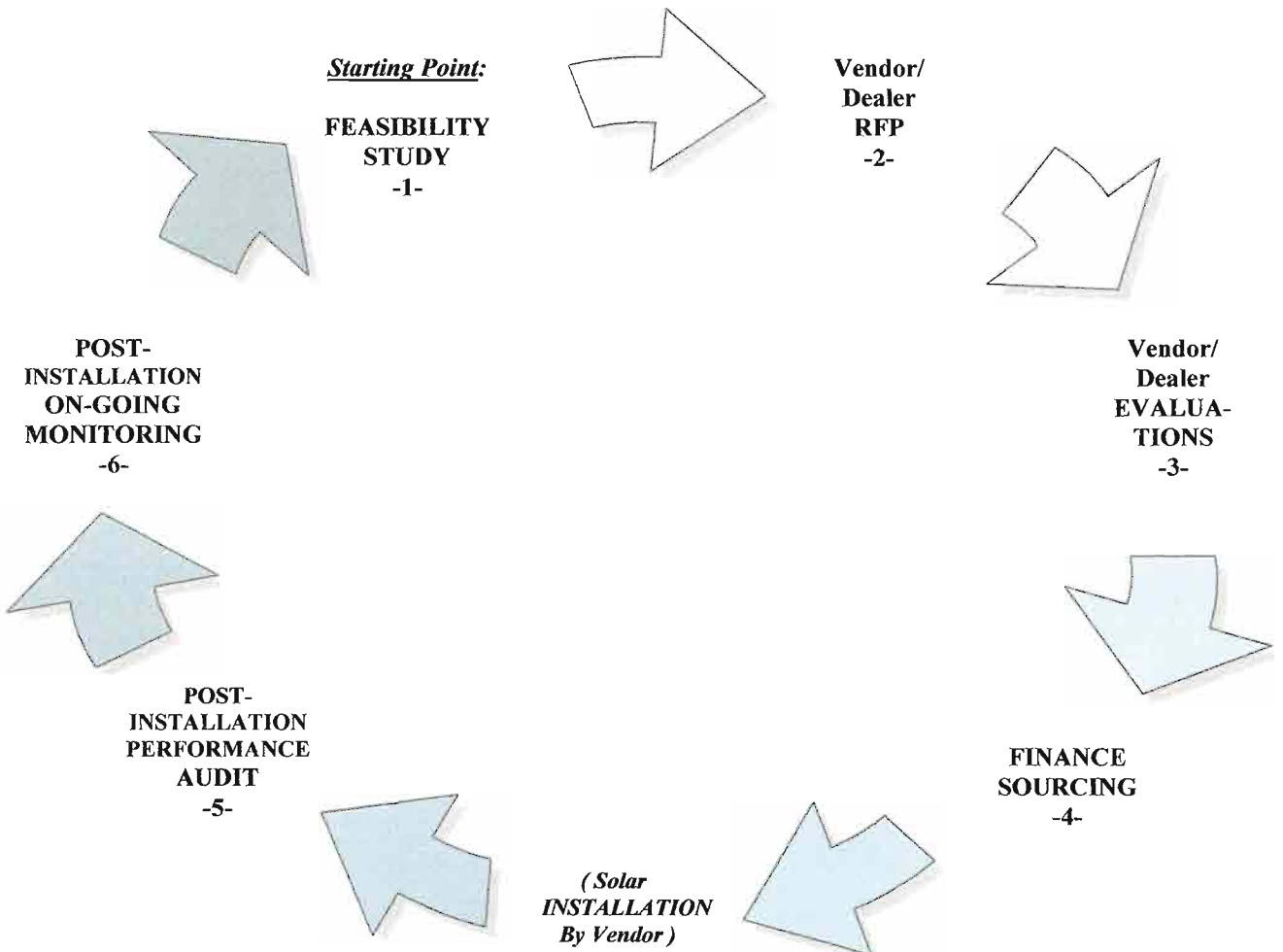


INFORMED SOLAR BUYER / INVESTOR SERVICES

- Overview -



~ Detailed description follows on the next page. ~

INFORMED SOLAR BUYER/INVESTOR SERVICES (ISB/IS*)

Consistent with the Fox Independent Energy mission of providing advisory services to businesses for the **informed evaluation, purchase and ownership of Solar Energy Systems**. *ISB/IS is offered and consists of the following individually selectable components:

1. **Feasibility Study** which includes state approved instrumentation-based measurement and evaluation of solar site location(s) combined with detailed written report. This report includes data specific to your needs with objective: (A) Installed system costs, (B) Project time Line, (C) General system design, (D) Return on investment (ROI) covering seven+ subject areas ranging from financial & tax through environmental (greater detail in a supporting document upon request).
Probable cost: \$1000.
2. **Installation Vendor/Dealer Request for Proposal (RFP) Development**, mailing, and confirmation of receipt. This RFP will employ, in part, the above Feasibility Study. The RFP can be anonymous.
Probable cost: \$500.
3. **Installation Vendor/Dealer Comparative Evaluations** based upon responses from above RFP.
Probable cost: \$500.
4. **Finance Sourcing** which employs the data developed above. Request for Financing (RFF) development, submission to debt or investor sources, and evaluation. This step could involve the arranging of financing, in part or whole, through a Power Purchase Agreement (PPA).
Probable cost: \$500.
5. **Post-Installation System Performance Audit** for comparison with vendor/dealer assurances that were provided prior to system purchase and installation.
Probable cost: \$1000.
6. **Post-Installation On-Going Energy Performance Monitoring**. Component level and system wide performance is reported on a monthly basis. Manufacturer Warranty administration is included should warranty matters need to be acted upon.
Probable cost: Installation fee for the monitoring equipment + Minimum Monthly Fee of \$100.

Terms and conditions are defined in a detailed **Letter of Understanding** (LOU) which is agreed to by both the Client and Fox before any of the above processes begin. The purpose of the LOU is to provide all parties with a reasonable understanding of expected outcomes and values of the above services. Initial meeting (beyond travel time and expense**) is no charge except in the event of no-show. In event of no-show the charge for the meeting is \$50 plus > **Travel time and expense apply beyond 60 miles round trip and will be agreed to in advance.